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MARKEL INSURANCE COMPANY

NICHE News

Get a quote

Distinguish yourself with an Employer Stop Loss quote from Markel. Response is typically within 72 hours. Contact [Debbie Fortner](#) today.

Why Markel?

- Rated A (Excellent) XII by A.M. Best
- Direct access to underwriters with decision-making authority
- Collaborative risk selection and transparent pricing
- Negotiable commissions
- Select and protected production channel

SIIA conference

Going to the [SIIA conference](#) Sep. 21 - 24? Contact [Paul Broughton](#), Associate Vice President, or [Jim Taylor](#), Director of Business Development, to schedule a time to discuss your Stop Loss business.

Quick Links

- > [Get a quote](#)
- > [Sign up for producer news](#)
- > [Marketing materials](#)
- > [Markelinsurance.com](#)

Markel Stop Loss sizzling hot this summer

With an influx of success for [Markel Stop Loss](#), we thought you'd like to get in on the action. Earn generous commissions with two affordable products that help employers or insurers limit their exposure to catastrophic health claims.

Markel Stop Loss

Protects [employers](#) that self-insure their group health plans from unexpected or catastrophic claims.

- Average annual premiums from \$250,000-\$300,000
- Commissions as high as 12%
- Target market of groups with 100-1,000 employees
- Specific and aggregate coverages
- Flexibility to work with most TPAs, PPOs, and PBMs
- Approved in [44 states](#), with more coming soon

Good candidates for self-insuring benefits include service companies, manufacturers, hospitals, colleges, municipalities, and school districts.

Markel Portfolio Excess

Protects [insurers](#) against catastrophic claims that could expose an entire portfolio or defined book of business.

- Per-person (specific) excess coverage
- "Carve-out" coverage by diagnosis type
- Flexible deductible levels
- Limits up to \$5,000,000

Forward to Accident & Health contacts

If you are not the contact for Accident & Health business at your agency, please forward this email to the appropriate individuals.



Contact us

To find out more about Markel Accident & Health products or to [get a quote](#), please visit [MarkelAH.com](#), or contact [Debbie Fortner](#), Senior Underwriter, at 800-431-1270, ext. 1954.

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